

TO: HYUNDAI MATERIAL HANDLING DEALERS

RE: LIMITED TIME OFFER – GET 75% CO-OP FOR NEW BRANDED EXTERIOR SIGNAGE

Hyundai is one of the most recognized brands across the globe, and as a Hyundai Material Handling dealer, your company brand benefits by identifying itself as our dealer. When you became a Hyundai dealer, you committed to identifying your company as one of our independent dealers in various places including on the exterior of your building.

As we have rolled out our new brand standards, we are offering a limited time increased Co-Op funding opportunity for new branded exterior signage.

Here's how it works:

- Produce and install an exterior sign at your main location by December 15, 2023, and receive 75% CO-OP reimbursement credit for the cost of the sign. Additional signs may qualify for standard co-op at 50% reimbursement.
- All signage must contain the Hyundai Material Handling and HD Xitesolution logos as configured in the examples below.
- The attached form along with a copy of your invoice and a photo of the installed sign must be received by Wednesday December 20, 2023. Submit to forkliftmarketing@hyundaiamericas.com
- All other co-op terms and conditions apply. Additional signs may qualify for standard co-op at 50% reimbursement.
- Reimbursement is based on your current CO-OP credit available and is to be credited to your Hyundai parts account.

Our approved sign layout is shown below. Please provide the attached .eps and .ai art files to your sign company for them to format to the proper dimensions of your sign(s).

If you have any questions, need additional information, or help in locating a capable sign company, please contact Bernadette McLintock at 678-823-7827 or at bernadette.mclintock@hyundaiamericas.com

Sincerely,

Paul Bilson

Director Dealer Development, National Accounts, and Marketing

The following are example configurations. Your sign maker can use these as guidelines for the proportions of the art within the sign size you need to ensure it looks good and conforms to our standards. The art elements are provided in both .ai and .eps. This will allow your sign make to be proportioned correctly, and to allow for the hi res printing.

Dealer Signage Identification









2023 NEW BRAND SIGN OFFER Co-Op Reimbursement Form

Proof of purchase along with photos (before and after) sign installation to be submitted by December 20, 2023 to qualify.

Send completed form and photos to bernadette.mclintock@hyundaiamericas.com.

DATE: Dealer Name **Building Location Contact Name** Contact Email **Contact Phone Number** Claim Type: ☐ New Branded Exterior Sign ☐ Signage Additional Details: PHOTOS required? ☐ Yes Photos (before and after) sign installation must be ☐ No attached with submission Deadline Dec 20, 2023 What date do you need approval by? **HCEA USE ONLY Approved** \$ Artwork Approved? ☐ Yes □ No □ n/a reimbursement rate:

If you have any questions about the submission procedure, please contact the Marketing Department at forkliftmarketing@hyundaiamericas.com

Date Approved:

Approved By: